

2024 Q3 INVESTOR MEETING

Chairman : Mr. Jeffery Pan

Executive Director of Topco Group : Mr. Charles Lee

Senior CEO : Mr. Dennis Chen

Spokesman : Ms. Della Huang / Senior Vice President

TSE Ticker : 5434 TT

November 14, 2024

Safe Harbor Notice

- These forward-looking statements, which may include statements regarding Topco's future results of operations, financial condition or business prospects, are subject to significant risks and uncertainties and are based on Topco's current expectations.
- Actual results may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including, among other things: the cyclical nature of our industry; our dependence on introducing new products on a timely basis; our dependence on growth in the demand for our products; our ability to compete effectively; our ability to successfully expand our capacity; our dependence on key personnel; general economic and political conditions, including those related to the semiconductor industry; possible disruptions in commercial activities caused by natural and human-induced disasters, including terrorist activity and armed conflict; and fluctuations in foreign currency exchange rates.
- Except as required by law, we undertake no obligation to update any forward looking statement, whether as a result of new information, future events, or otherwise.

Company Profile



成立
Establishment

1990

in Taiwan



員工數
Employee Number

1824

employees worldwide



資本額
Capital

1.888

billion (NTD)



2023年營收
Annual Revenue

49.27

billion (NTD)

勤信為本
專業為用
成果共享



*Diligence,
Professionalism,
Sharing the Success*

- Founded : February 17th, 1990
- Headquarters : Taipei, Taiwan
- IPO : 2003

Agenda

- Welcome Address
- Business Reports
- Q & A



Business Reports

Executive Summary

Q3 2024 Revenue, Operating Profit, and EPS Hit Record Highs

- Q3 Revenue: NT\$15.37 billion, up 11.4% QoQ and 23% YoY, [achieving a new quarterly record](#).
- Q3 Operating Profit: NT\$1.11 billion, up 10.6% QoQ and 17% YoY, [achieving a new quarterly record](#).
- Q3 Earnings per Share (EPS): NT\$4.93, up 16% YoY, [setting a new record for the period](#).

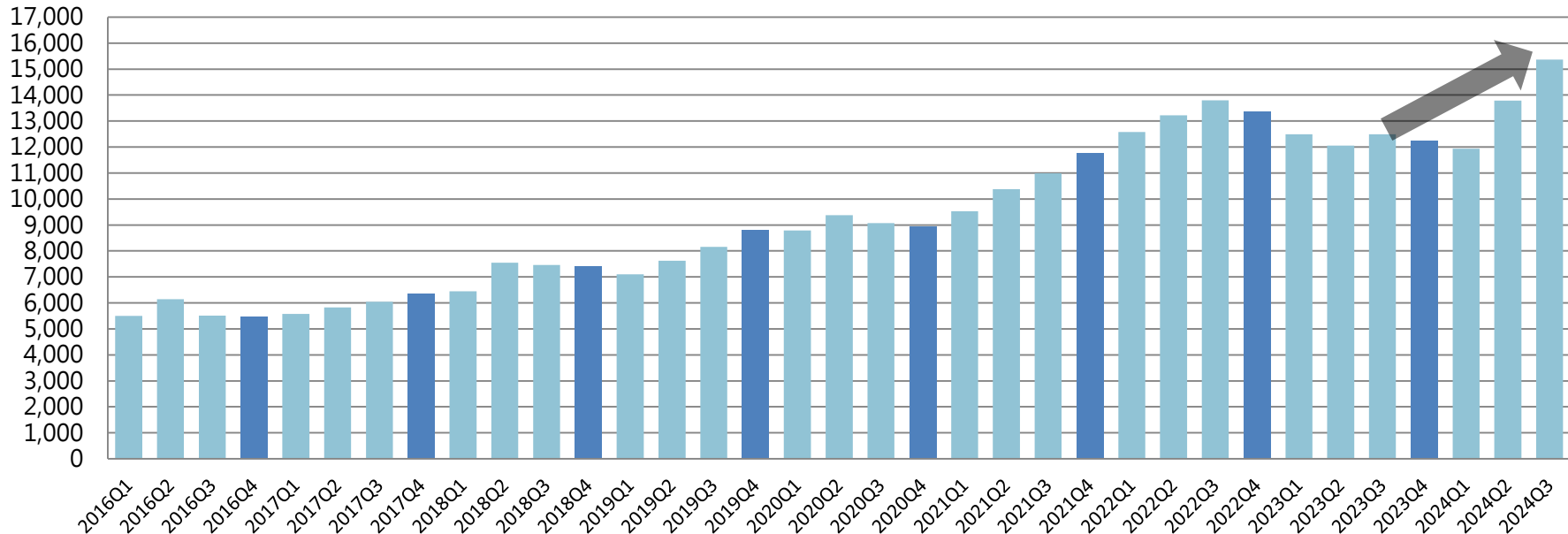
2024 Q1-3 Revenue, Net Profit Attributed to Parent Company, and EPS all Achieved Double-digit YoY Growth.

- Cumulative Revenue: NT\$41.09 billion, up 10.9% YoY, [setting a new record for the period](#).
- Net Profit Attributed to Parent Company Shareholders: NT\$2.73 billion, up 24.1% YoY, [setting a new record for the period](#).
- Earnings per Share (EPS) for the First Three Quarters: NT\$14.45, up 20.3% YoY, [setting a new record for the period](#).

Quarterly Revenue

Quarterly Consolidated Revenue

In Million NTD



Q3 2024 Revenue: NT\$15.37 billion, up 11.4% QoQ and 23% YoY,
 setting a new single-quarter high.

Q3 2024 Consolidated Income Statement

Quarter	3Q 24	2Q 24	3Q 23	QoQ	YoY
Operating Revenue	15,366,525	13,791,780	12,492,338	11.4%	23.0%
Gross Profit	2,050,971	1,930,722	1,738,168	6.2%	18.0%
Operating Profit	1,108,199	1,001,540	946,962	10.6%	17.0%
Pre-tax Income	1,252,826	1,254,746	1,065,218	-0.2%	17.6%
Net Income Attributed to Stockholders of the Parent Company	936,620	1,020,612	791,913	-8.2%	18.3%
Gross Margin (%)	13.35	14.00	13.91	-0.65ppts	-0.57ppts
Operating Profit Margin (%)	7.21	7.26	7.58	-0.05ppts	-0.37ppts
EPS (NT\$)	4.93	5.41	4.25	-8.9%	16.0%
ROE (%)	5.83	6.61	5.77	-0.78ppts	0.06ppts

(In NT\$ thousand unless otherwise noted)

Q3 2024 Achieves Record Highs for the period in Revenue, Operating Profit, and EPS

- ◆ Q3 Revenue: NT\$15.37 billion, up 11.4% QoQ and 23% YoY, **setting a new single-quarter record.**
- ◆ Q3 Operating Profit: NT\$1.11 billion, up 10.6% QoQ and 17% YoY, **setting a new single-quarter record.**
- ◆ Q3 Earnings per Share (EPS): NT\$4.93, **the highest for this period.**

2024 Q1-3 Consolidated Income Statement

Quarter	Q1-3 2024	Q1-3 2023	YoY
Operating Revenue	41,089,882	37,040,034	10.9%
Gross Profit	5,664,133	4,816,993	17.6%
Operating Income	2,984,363	2,391,645	24.8%
Pre-tax Income	3,561,532	2,972,479	19.8%
Net Income	2,747,031	2,216,640	23.9%
Net Income Attributed to Stockholders of the Parent Company	2,732,269	2,201,466	24.1%
EPS (NT\$)	14.45	12.01	20.3%

(In NT\$ thousand unless otherwise noted)

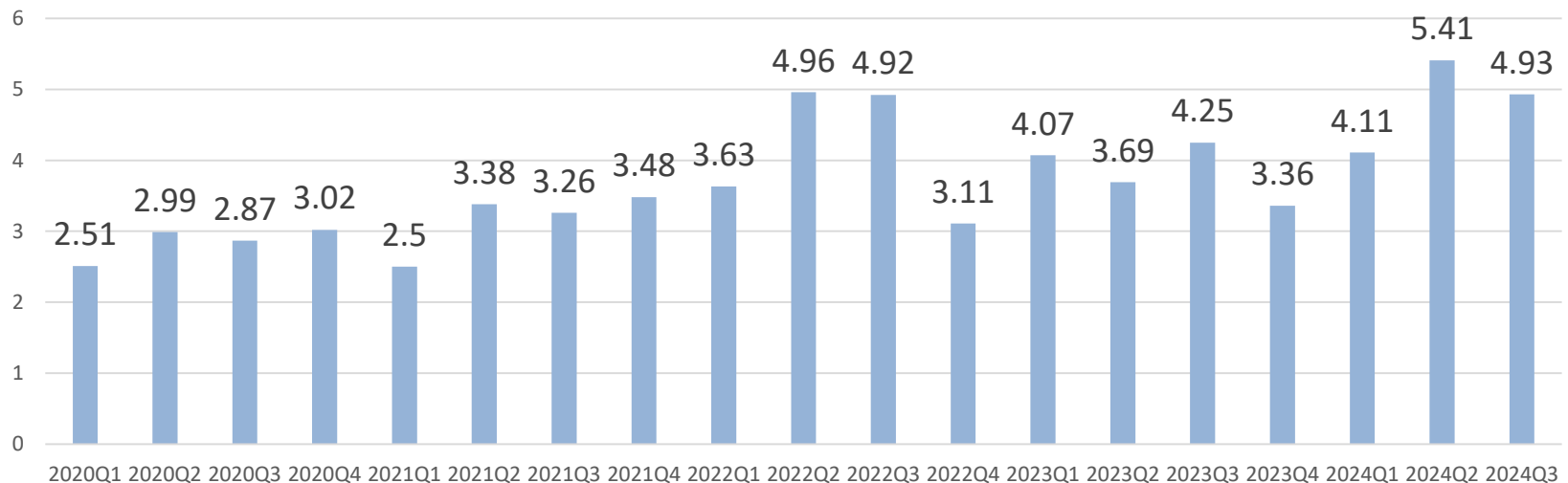


2024 Q1-Q3: Revenue, Net Profit Attributable to Parent Company, and EPS Show Double-Digit YoY Growth

- ◆Cumulative Revenue: NT\$41.09 billion, up 10.9% YoY, **marking a historical high for the period.**
- ◆Net Income Attributed to Parent Company Shareholders: NT\$2.73 billion, up 24.1% YoY, **marking a new record for the period.**
- ◆EPS for the First Three Quarters: NT\$14.45, up 20.3% YoY, **marking a historical high for the period.**

Earnings Per Share

Quarterly EPS

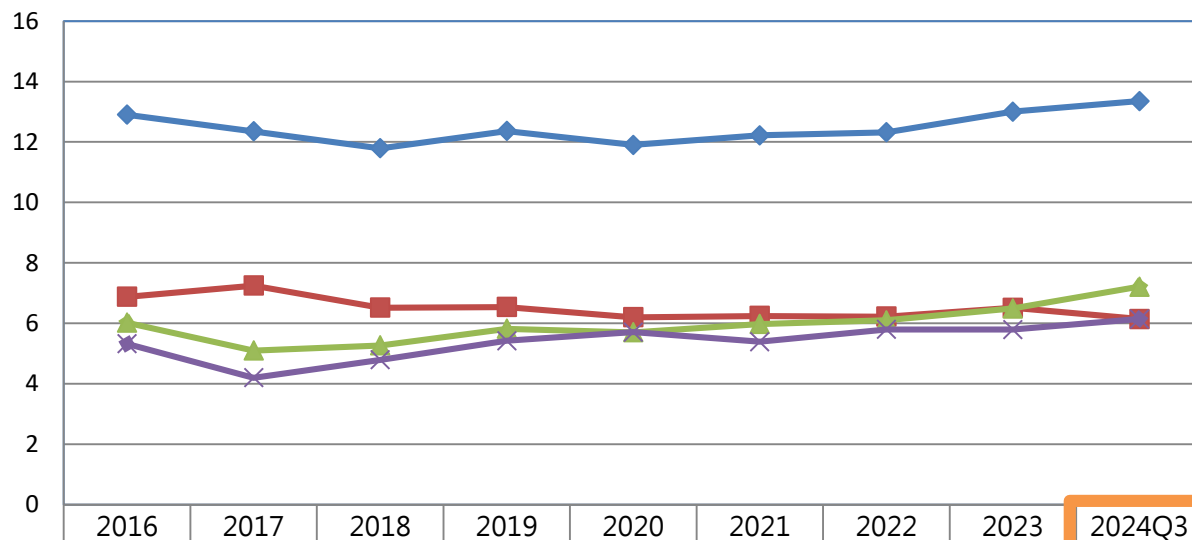


Q3 2024 reached NT\$4.93, a new high for the period, up 16% YoY.

Profitability Ratios

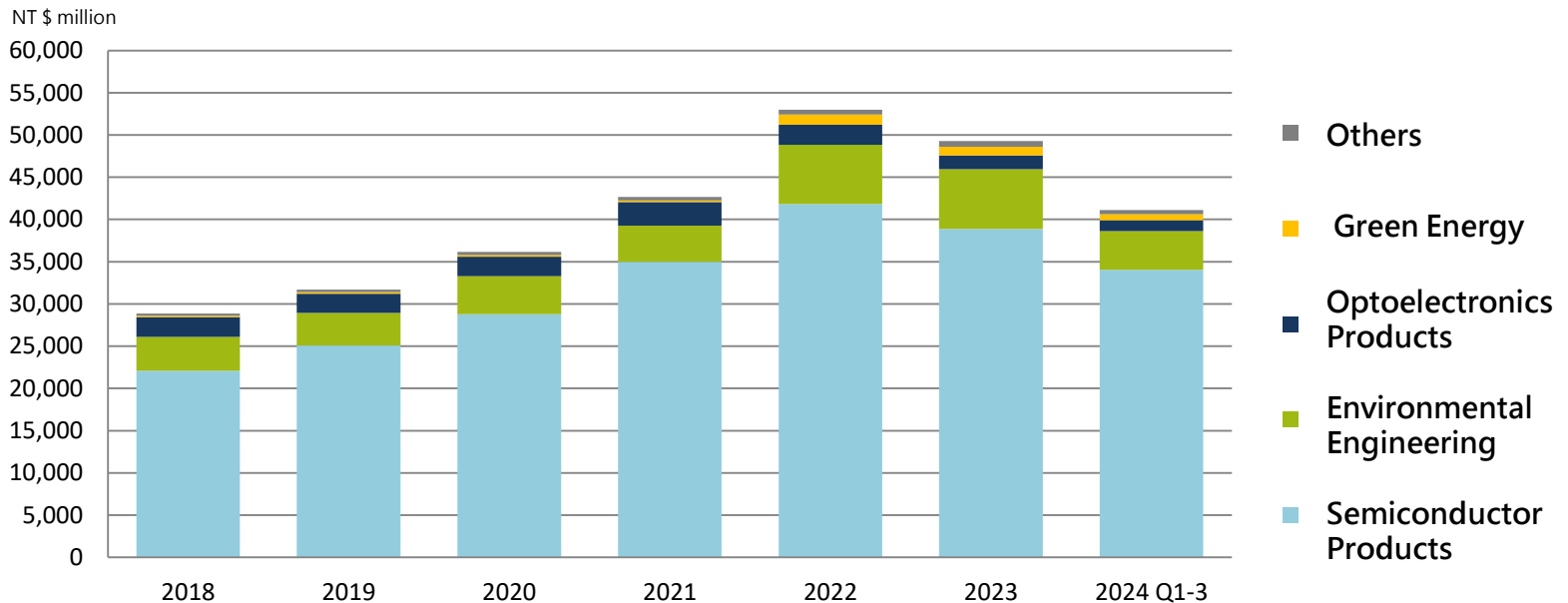
Profitability

Impressive Performance in Q3 2024 : Gross Margin, Operating Profit Margin, and Net Profit Margin



Unit : %	2016	2017	2018	2019	2020	2021	2022	2023	2024Q3
◆ 毛利率 Gross Margin	12.9	12.35	11.79	12.36	11.9	12.22	12.32	13	13.35
◆ 營業費用率 Operating Expense Ratio	6.88	7.25	6.52	6.54	6.2	6.24	6.22	6.51	6.14
◆ 營業利益率 Operating Profit Margin	6.02	5.1	5.27	5.82	5.7	5.98	6.1	6.49	7.21
◆ 稅後淨利率 Net Profit Margin	5.32	4.2	4.79	5.42	5.71	5.39	5.8	5.79	6.14

Product Revenue Analysis and Breakdown



Semiconductor Products	76.5%	79.1%	79.6%	82.0%	78.9%	78.9%	82.8%
Environmental Engineering	14.0%	12.2%	12.4%	10.0%	13.2%	14.4%	11.2%
Optoelectronics products	8.1%	7.1%	6.4%	6.6%	4.5%	3.3%	3.1%
Green Energy	0.5%	0.7%	0.5%	0.4%	2.3%	2.1%	1.7%
Others	0.9%	0.9%	1.1%	1.0%	1.0%	1.3%	1.2%

Recent Key Events

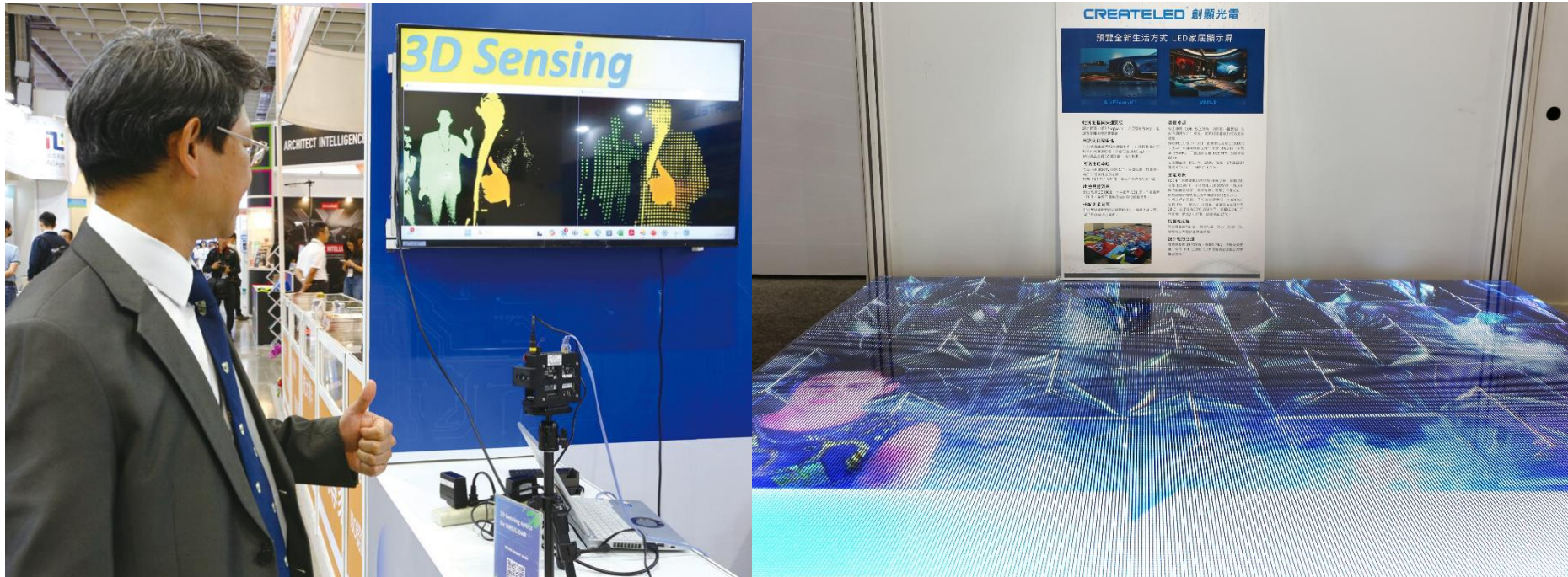
- 2024.10. TOPCO SCIENTIFIC KOREA CO.,LTD. was established.**
- 2024.10. Partnered with SCIVAX to Target Sensor Market, Showcasing LiDAR at TAITRONICS & AIoT Taiwan 2024.**
- 2024.09. Highlighted AI and Supply Chain Integration, Showcasing “Regenerated Perfluorinated Filter” to Support Semiconductor Green Transition at SEMICON Taiwan 2024.**
- 2024.08. Topco’s Subsidiary, ECO Technical Services, and Goldsun Group Jointly Established Reset Resource Technologies to Repurpose Wafer Byproducts into Low-Carbon Concrete.
- 2024.07. Led 8 Taiwanese Companies for a Supply Chain Platform, Showcasing Strength at SEMICON West.
- 2024.04. Topco Quartz’s Puzi Plant Completed, Investing 1.5 billion NTD to Expand Production for Advanced Semiconductor Processes.
- 2024.03. Topco Scientific Co., Ltd. (Hsinchu Science Park Branch) was Established.
- 2024.02. Collaborated with TeaLa and signed MOU with Czech Industry Representatives to Expand Semiconductor Opportunities in EU.
- 2023.08. SHUNKAWA Co., Ltd. Kumamoto Office was Established.
- 2022.05. Ping Yue Technologies Sdn. Bhd. was Established.
- 2022.04. SHUNKAWA Co., Ltd. was Established.
- 2021.07. Invested in UNITECH New Energy Engineering Co., Ltd.
- 2021.06. Invested in TAI YING Resource Industrial Corp.
- 2021.05. TOPCO SCIENTIFIC USA Corp. was Established.

SEMICON Taiwan 2024



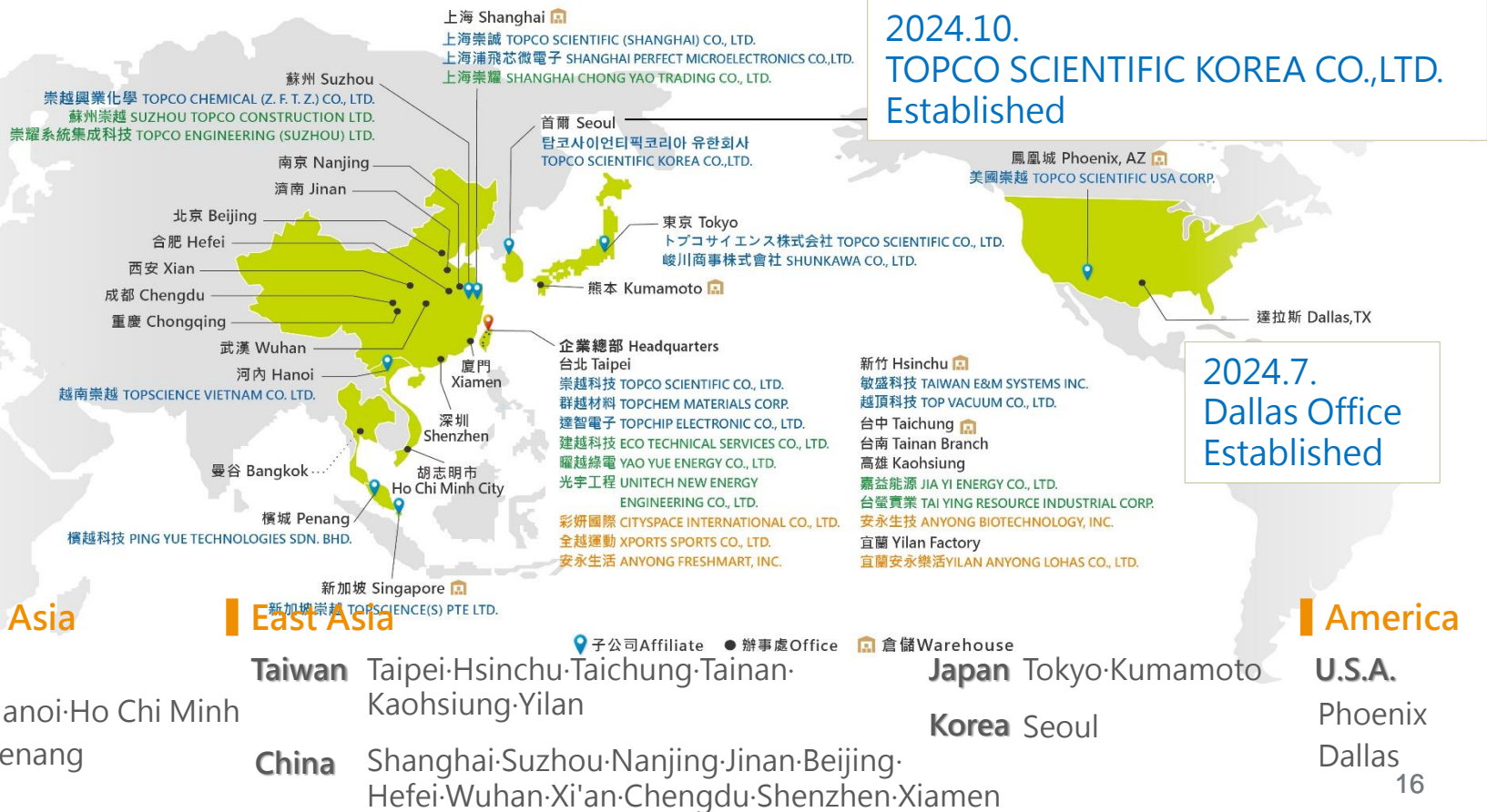
- ◆ Topco showcased its supply chain integration at SEMICON, showing strong capabilities in advanced materials and providing materials, components, and equipment for the entire manufacturing process from wafer fabrication to packaging and testing.
- ◆ As demand for high-performance computing (HPC) applications, such as AI servers and data centers, drives double-digit growth in CoWoS advanced packaging capacity, Topco has dedicated an area for heat dissipation solutions and advanced packaging for CoWoS.
- ◆ Topco showcased energy-efficient and eco-friendly integrated solutions for wafer fabrication design and construction, including cleanrooms, MEP systems, facility engineering, and wastewater treatment.
- ◆ To address the AI wave, Topco has expanded its business scope to include data center construction, aiming to become a comprehensive solutions provider.

TAITRONICS x AIoT Taiwan 2024



- ◆ Topco partnered with SCIVAX to launch LiDAR and provide comprehensive sensing technology solutions at TAITRONICS x AIoT Taiwan 2024.
- ◆ Topco showcased the high-resolution, energy-efficient, eco-friendly, dustproof, waterproof, anti-static, thin, and lightweight COB (Chip on Board) LED display cabinet and floor screen.

Service Location



EXPO

SEMICON JAPAN

SEMICON SEA

SEMICON[®] JAPAN
DEC 11-13, 2024

SEMICON[®] SEA

MAY 20-22, 2025

December 11-13, 2024

May 20-22, 2025

#7436, East Hall 7,
Tokyo Big Sight, Tokyo,
Japan

#B2201, HALL E1, Sands
Expo and Convention
Centre, Singapore

Accomplishments



2024 Commonwealth
Talent Sustainability Award– 2nd Place



2024 Excellence in CSR
– 10th Place in the Large
Enterprise Service Industry



2024 APSAA
Asia-Pacific Sustainability Action
Awards– Bronze Award



2024 TSAA
Taiwan Sustainability Action
Awards- Silver Award



2023-2024
Zero Accident Hours Record



2024 Best Employer Awards



Group Vision

Hi-Tech

- ◆ Growing demand for AI and HPC, along with recovery in consumer electronics, is driving advanced process requirements in wafer foundry and expanding CoWoS capacity—set to further boost the semiconductor market.
- ◆ In response to the global supply chain diversification, we are expanding into overseas markets such as the U.S., Japan, and Southeast Asia, including Singapore, Malaysia, and Vietnam, to establish a robust semiconductor supply chain platform.
- ◆ We are collaborating with our clients to develop innovative products and services, while also expanding our integrated solutions for used semiconductor equipment.

ECO and Green

- ◆ As the semiconductor and electronics industries expand their facilities, the demand for environmental engineering services, including water treatment, clean rooms, and factory electromechanical systems, is expected to grow, with a strong focus on developing overseas projects.
- ◆ We are promoting Class A waste disposal and developing recycling and reuse services, such as calcium fluoride sludge and recycled concrete.
- ◆ To address the AI wave, we are extending our services to include data center construction, aiming to become a comprehensive solutions provider.

Healthcare

- ◆ In response to the global trend towards health and wellness, we are expanding our ventures in the health industry, including food, health supplements, and sports and leisure sectors.
- ◆ We are implementing innovative marketing strategies to expand into domestic and international markets.

Thank You