



2023 Q4 INVESTOR MEETING

Chairman : Mr. Jeffery Pan

Managing Director of Topco Group : Mr. Charles Lee

Spokesman : Ms. Della Huang / Sr. Vice President

TSE Ticker : 5434 TT

March 13, 2024

Safe Harbor Notice

- These forward-looking statements, which may include statements regarding Topco's future results of operations, financial condition or business prospects, are subject to significant risks and uncertainties and are based on Topco's current expectations.
- Actual results may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including, among other things: the cyclical nature of our industry; our dependence on introducing new products on a timely basis; our dependence on growth in the demand for our products; our ability to compete effectively; our ability to successfully expand our capacity; our dependence on key personnel; general economic and political conditions, including those related to the semiconductor industry; possible disruptions in commercial activities caused by natural and human-induced disasters, including terrorist activity and armed conflict; and fluctuations in foreign currency exchange rates.
- Except as required by law, we undertake no obligation to update any forward looking statement, whether as a result of new information, future events, or otherwise.

Company Profile

- **Founded** : February 17th, 1990
- **Headquarters** : Taipei, Taiwan
- **Chairman of Topco Group** : Dr. J. W. Kuo
- **Chairman of Topco Scientific** : Mr. Jeffery Pan
- **IPO** : 2003
- **Capital** : NT 1.887 billion
- **2023 Consolidated Revenue** : NT 49.27 billion
- **Total Employees of Topco Group** : 1824



成立
Establishment

1990

in Taiwan



員工數
Employee Number

1824

employees worldwide



資本額
Capital

1.887

billion (NTD)



2023年營收
Annual Revenue

49.27

billion (NTD)

Agenda

- Welcoming Remarks
- Business Reports
- Q & A



Business Reports

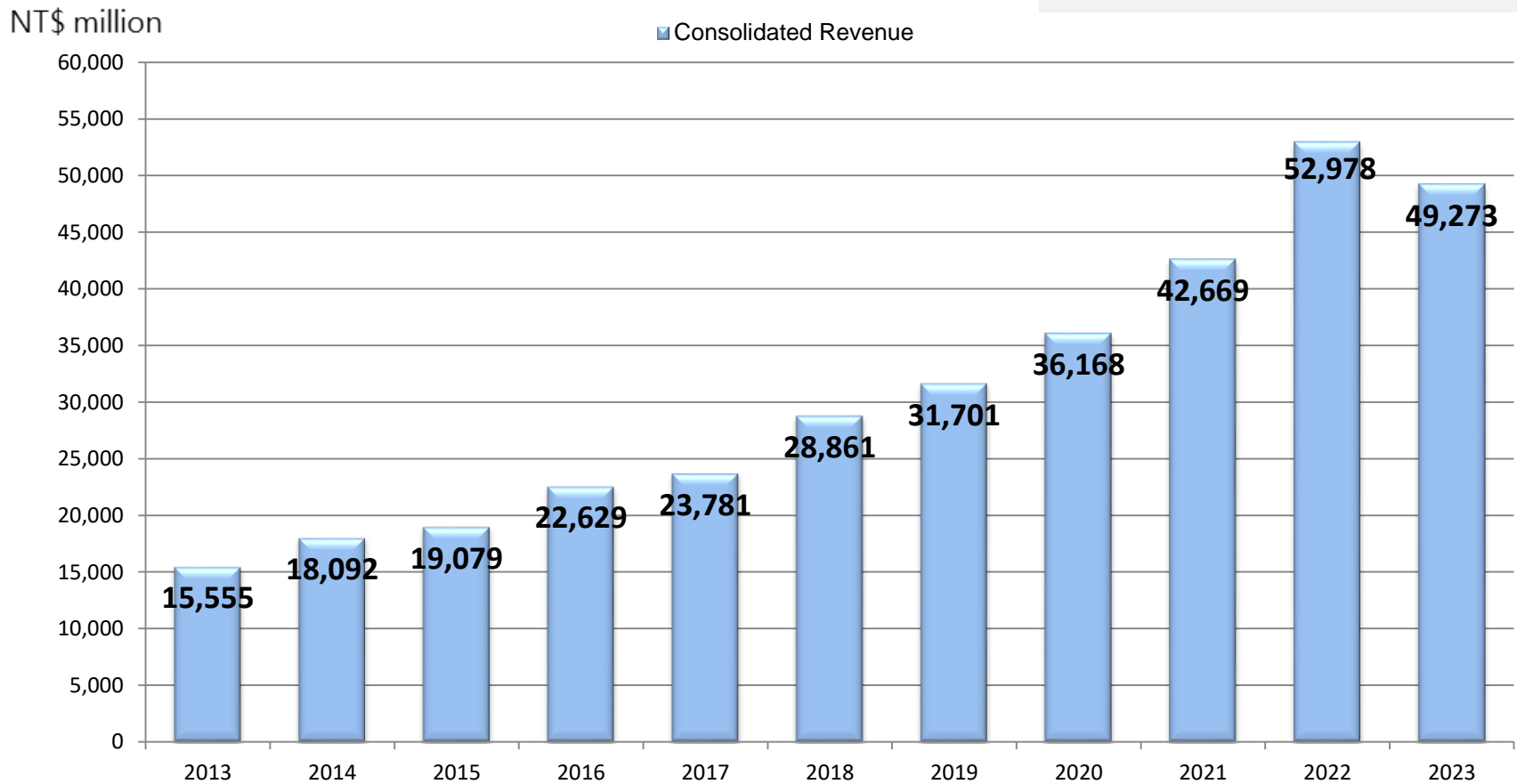
Executive Comments

The consolidated revenue, the net income and EPS of 2023 reached a historic second high

- The consolidated revenue of 2023 reached NT\$ 49.27 billion, representing a decrease of 7% compared to the previous year.
- The net income of 2023 reached NT\$ 2.853 billion, representing a decrease of 7% compared to the previous year.
- The EPS of 2023 was NT\$15.36, reached a historic second high.
- Gross profit margin and operating profit rate hit a new high in the past 16 years.

Annual Revenue

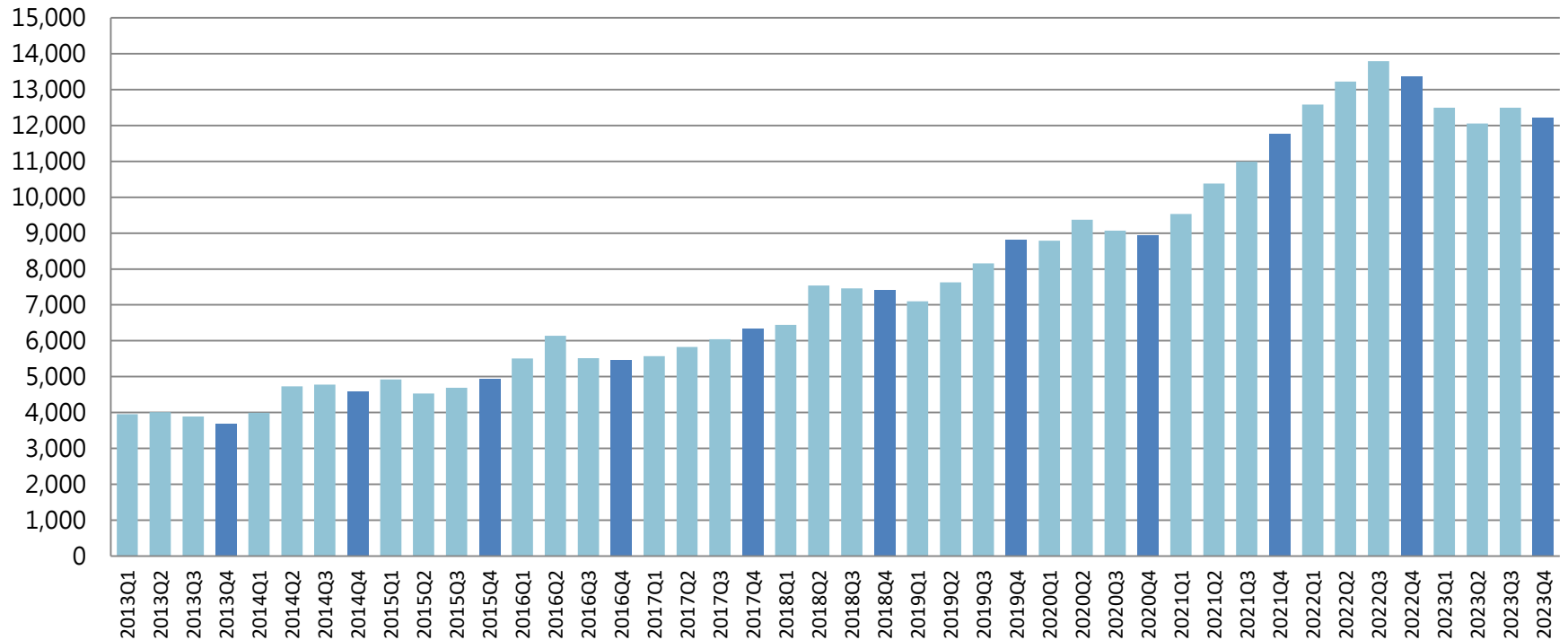
Consolidated Revenue of 2023
NTD **49.27 billion**



Quarterly Sales

Quarterly Consolidated Sales

In Million NTD



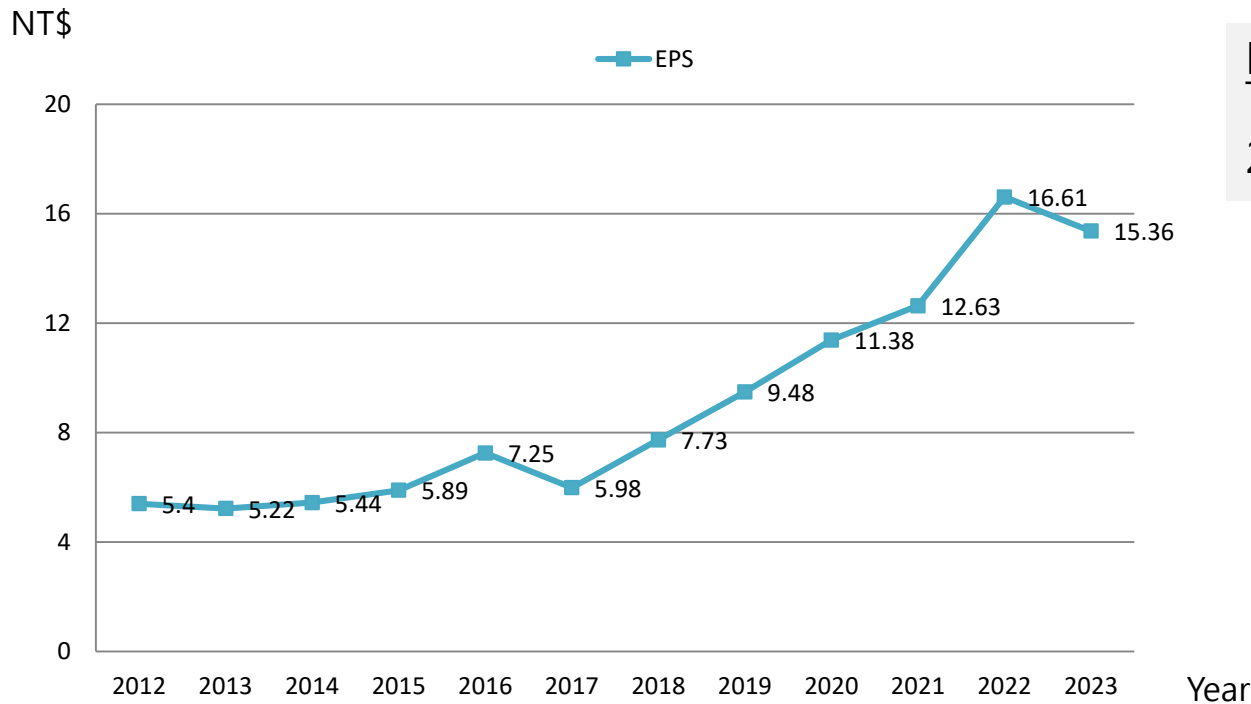
Consolidated Income Statement

	4Q 23	3Q 23	4Q 22	QoQ	YoY
Operating Revenue	12,233,421	12,492,338	13,377,459	-2.1%	-8.6%
Gross Profit	1,589,785	1,738,168	1,601,468	-8.5%	-0.7%
Op. Profit	806,554	946,962	758,657	-14.8%	6.3%
Pre-tax Profit	907,989	1,065,218	907,923	-14.8%	0.0%
Consolidated Net Income Attributed to Stockholders of the Company	633,558	791,913	565,094	-20.0%	12.1%
Gross Margin (%)	13.00	13.91	11.97	-0.91ppts	1.03ppts
Op. Profit Margin (%)	6.59	7.58	5.67	-0.99ppts	0.92ppts
EPS (NT\$)	3.35	4.25	3.11	-21.2%	7.7%
ROE (%)	4.45	5.77	4.58	-1.32ppts	-0.13ppts

In NT\$ thousand unless otherwise noted

Earnings Per Share

Earnings Per Share

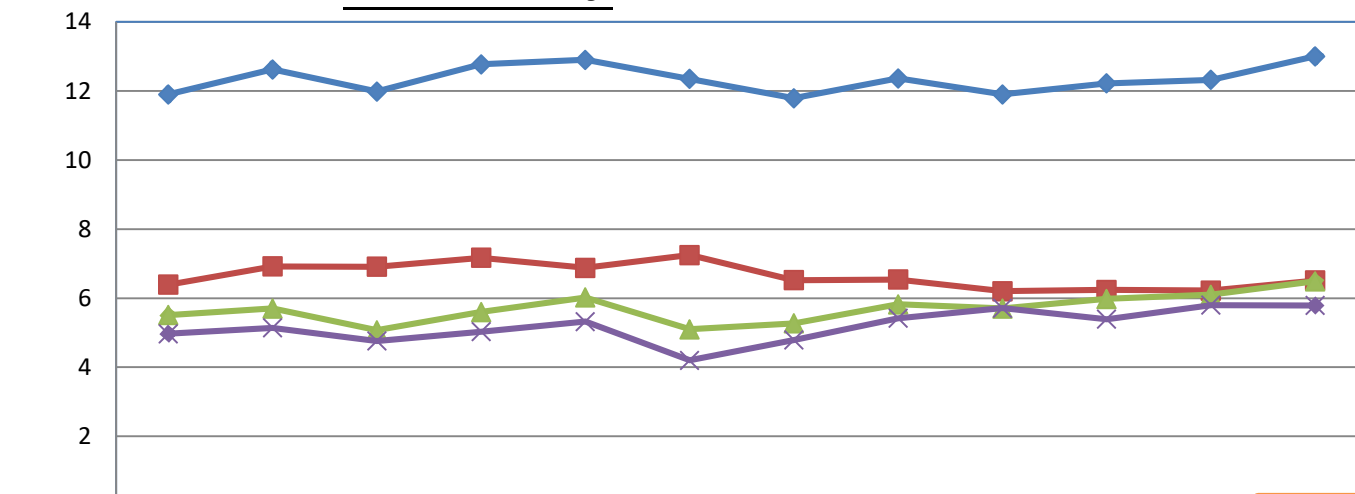


Earnings Per Share

2023 NT\$ **15.36**

Key Profitability Indicator

Profitability

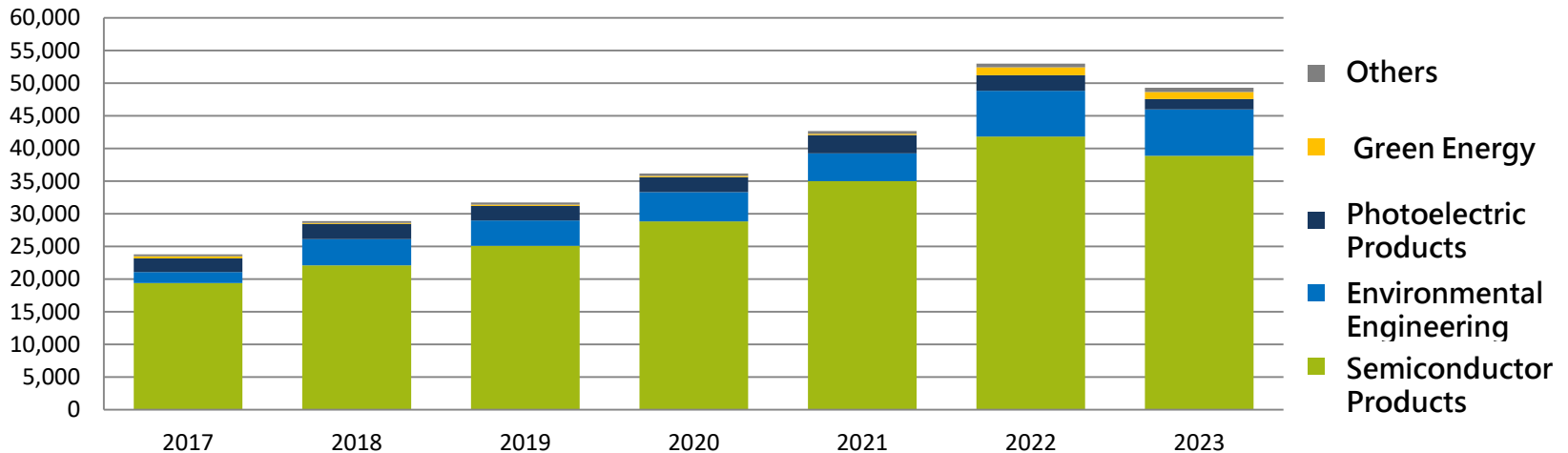


Unit : %

◆ 毛利率 Gross Margin	11.9	12.62	11.98	12.77	12.9	12.35	11.79	12.36	11.9	12.22	12.32	13
◆ 營業費用率 Operating Expense Ratio	6.39	6.92	6.91	7.17	6.88	7.25	6.52	6.54	6.2	6.24	6.22	6.51
◆ 營業利益率 Operating Profit Margin	5.51	5.7	5.07	5.6	6.02	5.1	5.27	5.82	5.7	5.98	6.1	6.49
◆ 稅後淨利率 Net Profit Margin	4.97	5.14	4.76	5.03	5.32	4.2	4.79	5.42	5.71	5.39	5.8	5.79

Industry Sales Analysis by Products

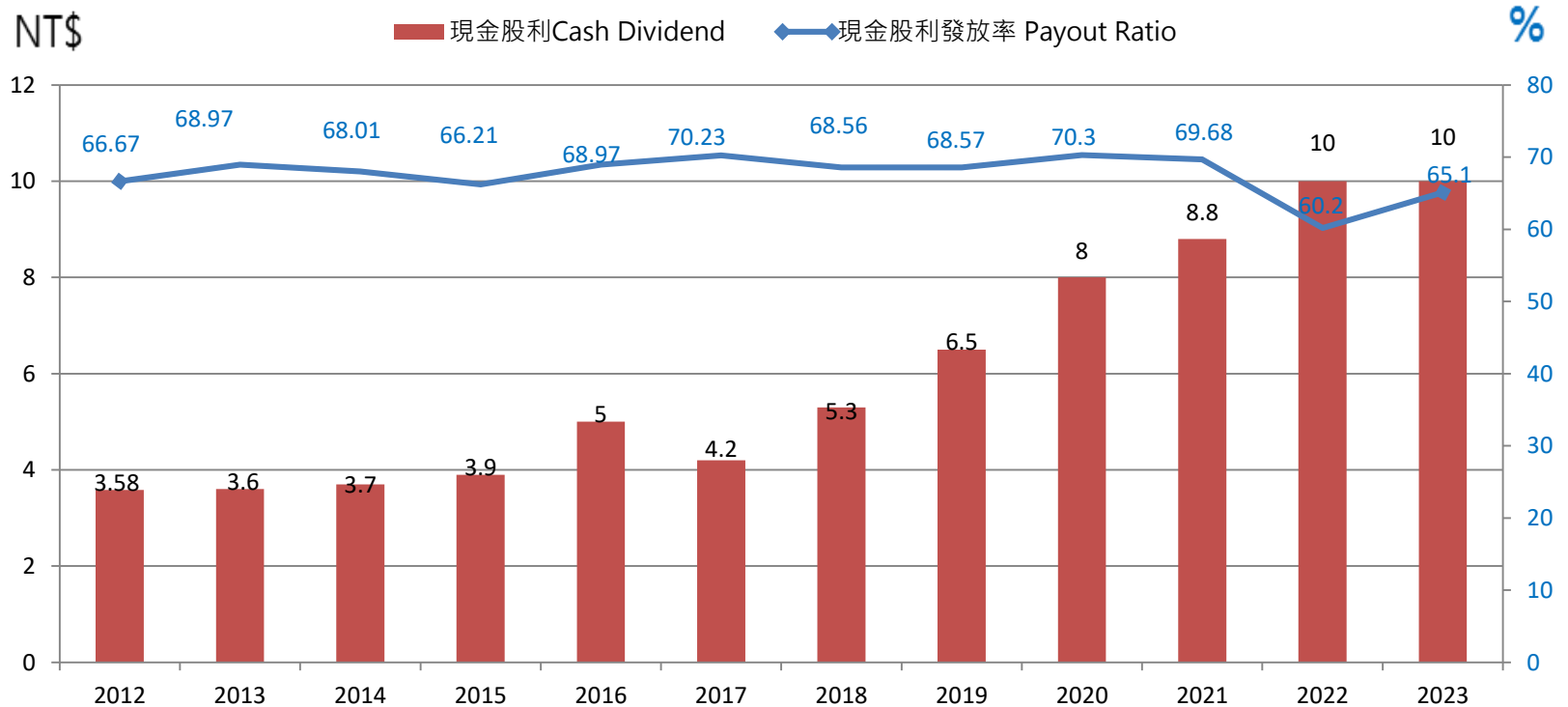
NT \$ million



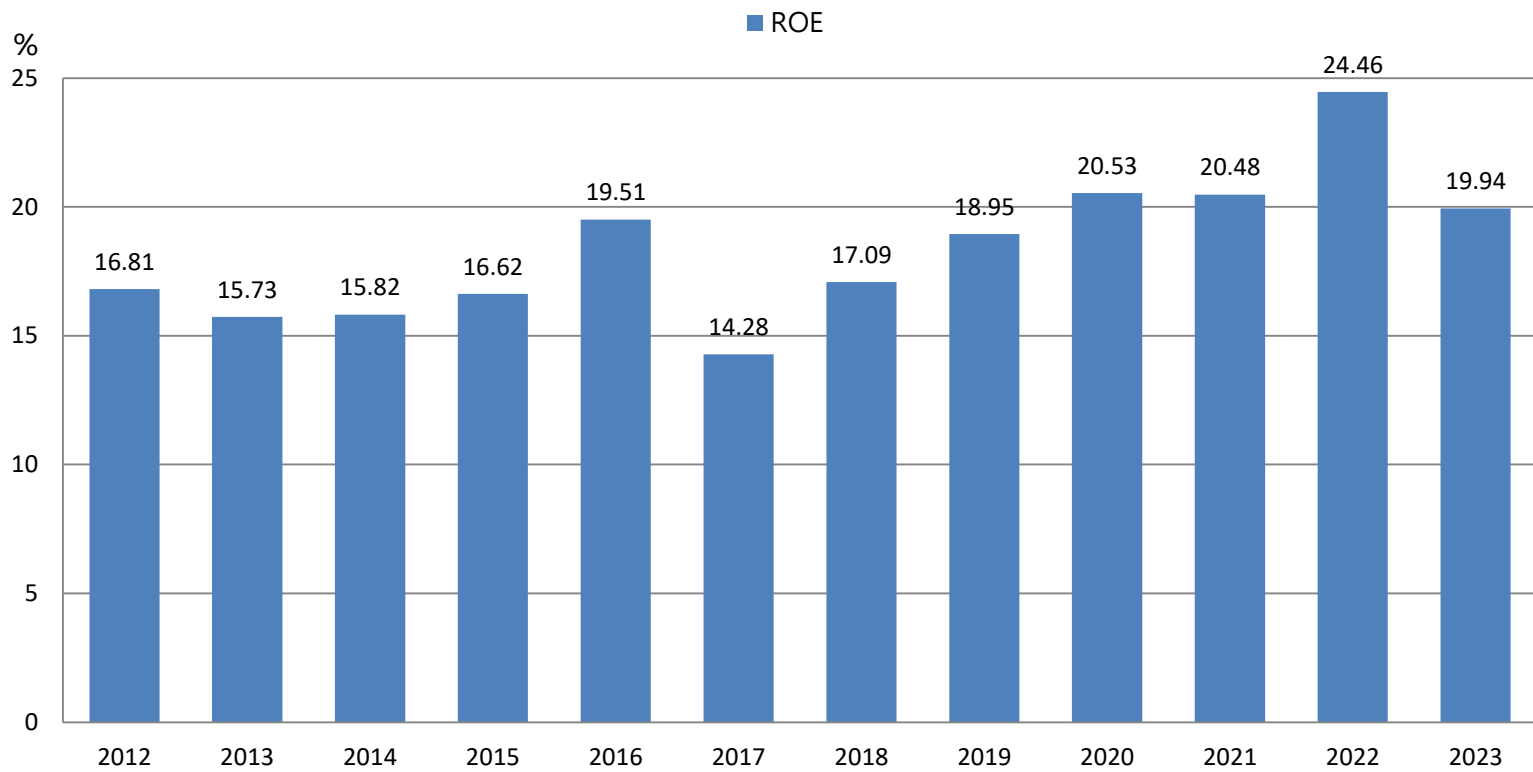
Semiconductor Products	81.5%	76.5%	79.1%	79.6%	82.0%	78.9%	78.9%
Environmental Engineering	7.1%	14.0%	12.2%	12.4%	10.0%	13.2%	14.4%
Photoelectric Products	8.8%	8.1%	7.1%	6.4%	6.6%	4.5%	3.3%
Green Energy	1.5%	0.5%	0.7%	0.5%	0.4%	2.3%	2.1%
Others	1.1%	0.9%	0.9%	1.1%	1.0%	1.0%	1.3%

Dividend Policy

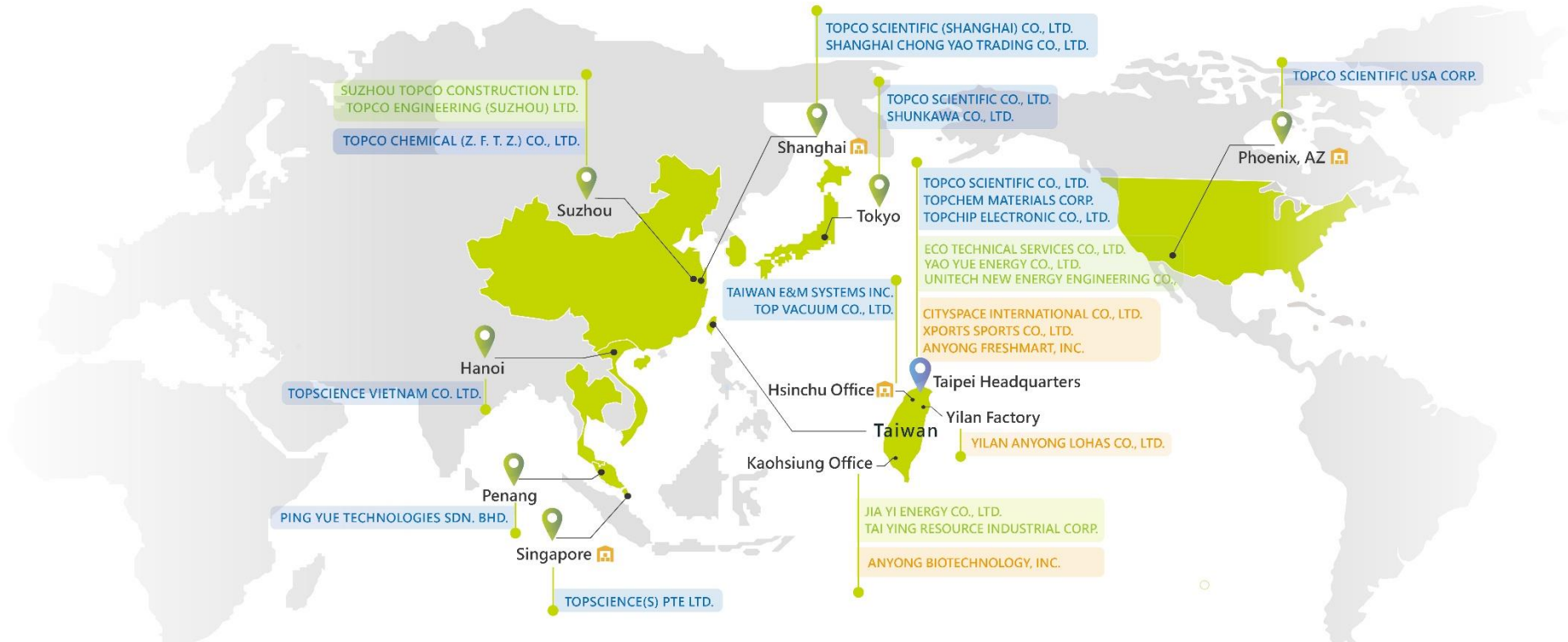
股利政策 Dividend Policy



ROE



Service Location



Southeast Asia

Singapore
Vietnam Hanoi·Ho Chi Minh
Malaysia Penang
Thailand Bangkok

East Asia

Taiwan Taipei·Hsinchu·Taichung·Tainan·Kaohsiung·Yilan
China Shanghai·Suzhou·Nanjing·Jinan·Beijing·Hefei·Wuhan·Xi'an·Chengdu·Shenzhen·Xiamen

America

U.S.A.
Phoenix

Memorabilia

- 2024.03. TOPCO SCIENTIFIC CO., LTD. (HSINCHU SCIENCE PARK BRANCH) was established.**
- 2024.02. Topco collaborates with TeaLa and signs MOU with Czech industry representatives to expand semiconductor opportunities in EU.**
- 2023.09. TOPCO launched innovative technologies: “CoWoS: 3D IC Chip Stacking with Metal Wire Bonding Interconnection Technology” and “Third-Generation Semiconductor: GaN on QST” at SEMICON Taiwan.
- 2023.08. SHUNKAWA CO., LTD. Kumamoto Office was established.
- 2023.05. TOPCO unveiled wireless transmission ICs, MCUs, and LED COB modules at COMPUTEX.
- 2022.09. TOPCO launched innovative technologies: “Low porosity coating technology for Semiconductor Parts” and “Mass transfer of Cu micro pins to replace solder ball in advance packaging” at SEMICON Taiwan.
- 2022.05. PING YUE TECHNOLOGIES SDN. BHD. was established.
- 2022.04. SHUNKAWA CO., LTD. was established.
- 2021.07. Invested in UNITECH NEW ENERGY ENGINEERING CO., LTD.
- 2021.06. Invested in TAI YING RESOURCE INDUSTRIAL CORP.
- 2021.05. TOPCO SCIENTIFIC USA CORP. was established.
- 2021.01. Invested in TOP VACUUM CO., LTD.

2023 Accomplishments



“National Sustainable Development Awards” from Executive Yuan



Taiwan Sustainable Action Golden Award



Excellence in Corporate Social Responsibility



Top 100 Carbon Competitiveness Companies



Sports Activist Awards-Golden Award & Long Term Sponsor Award



Top 100 Sustainability Model Award



Corporate Sustainability Report Silver Award & Aging-Friendly Leadership Award



Green Enterprise



ISO 14001 certification



Taiwan Best-in-Class 100

Group Vision

- (1) Accelerate overseas expansion in the United States, Japan, and Southeast Asia, and build a semiconductor supply chain platform through mergers, acquisitions and strategic alliances.
- (2) Deeply explore the high-tech field and expand equipment and factory consulting services.
- (3) Integrate the development of environmental protection, green energy and comprehensive health undertakings.



Thank You